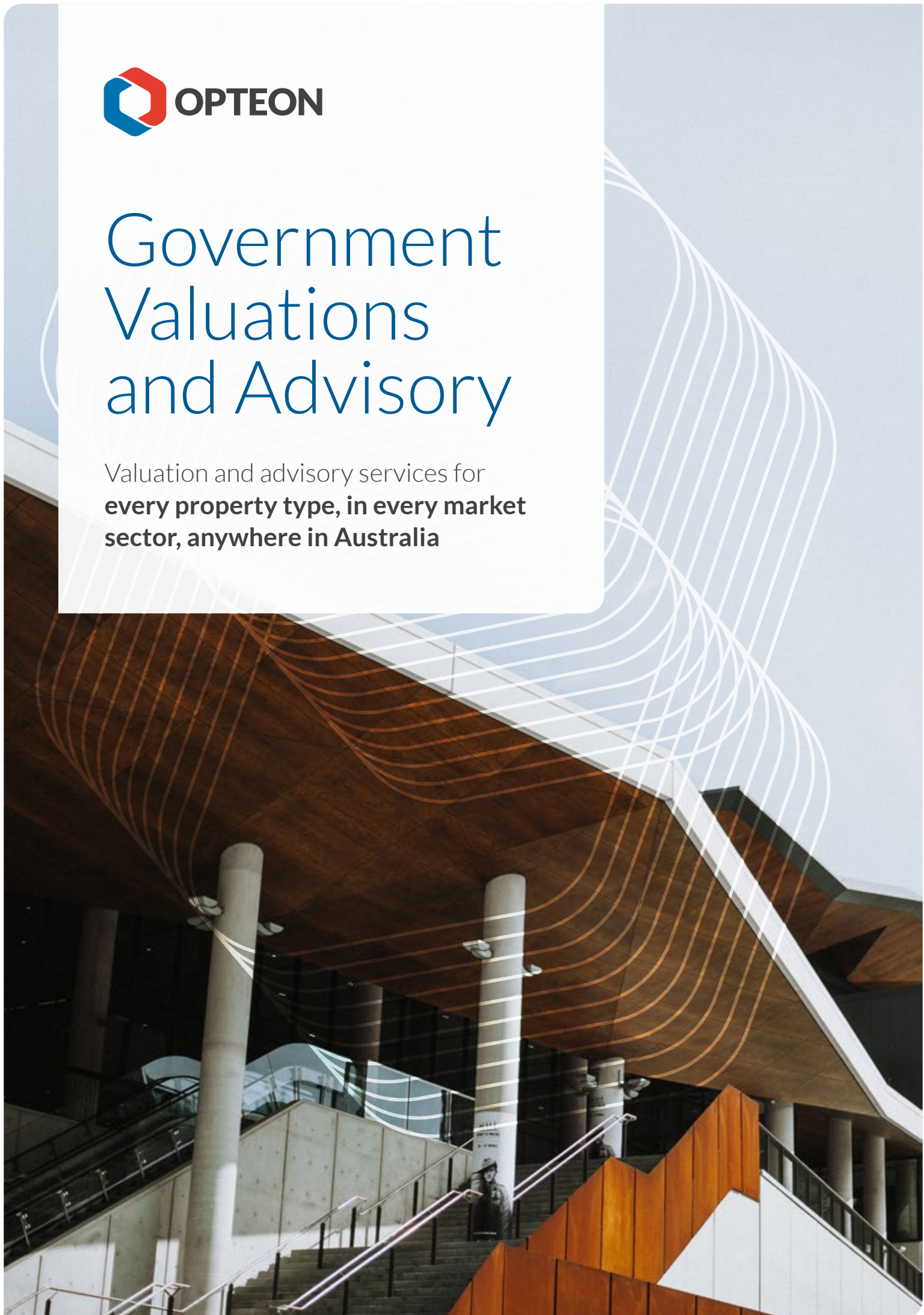




# Government Valuations and Advisory

Valuation and advisory services for  
**every property type, in every market  
sector, anywhere in Australia**



**Our experienced government services team has extensive public sector property expertise and experience across a comprehensive range of government sector entities and property types.**

### Government valuations

The largest valuation and property advisory firm in Australia, Opteon's government services team has an unrivalled depth of knowledge and understanding of the complexities of the government environment.

Our team provides strategic property advice and valuation solutions to government customers at federal, state and local levels as well as their associated agencies.

We have working partnerships with government departments and agencies in metropolitan, regional and remote locations across the country. Our valuers are experts in their local markets and act as trusted advisors,

delivering consistently superior and cost-effective valuation and property advisory services.

The team provides government customers with a central point of communication, enabling a streamlined agency experience, no matter where the agency or property is located.

Opteon's government services team are fully conversant with the financial accounting requirements of the AASB, IVS and federal/state/territory entities and constantly work to keep across the latest updates.

### Our government property services

- Asset valuations for financial reporting (land, buildings, infrastructure and plant and equipment)
- Acquisition and disposal valuation and advice
- Plant and equipment valuations
- Market value assessments
- Mass valuations
- Insurance valuations
- Land acquisition, resumption and compensation valuations
- Strategic property advice
- Tax depreciation schedules
- Taxation (stamp duty, capital gains and GST)
- Rating and taxation valuations and advice
- Project development feasibility analysis
- Rental reviews and lease consultancy
- Banking and finance valuations
- Litigation advice
- Dispute resolution (determinations and arbitrations)

### Solutions with excellence

Opteon provides customers with solutions that assist them to make informed business decisions about their property assets. We have the experience and scale to undertake jobs of any size and translate our valuations into practical advice that help our customers meet their business objectives.

A solutions-driven business, we pair specialised government expertise with local knowledge and insight to deliver high quality advice and valuations.





## Benefits for our customers

Our customers have access to fast, reliable, independent valuation advice and property market intelligence from across Australia. The unique strength of our business is demonstrated by:

- Significant geographic postcode coverage
- Strategically located offices across Australia
- Largest professional team of valuers of any property advisory firm in Australia
- Easy access points for the receipt and distribution of valuation and property advice instructions
- Superior quality control and risk management practices
- Proven record in the successful delivery of high volume and one-off valuation and property advice assignments
- Intelligent IT infrastructure supported by a dedicated inhouse team
- Substantial agribusiness valuation acumen
- A zero contact, virtual valuation alternative



### Accreditation Program

A market-leading innovation in the property valuation industry, Opteon's Accreditation Program marries the skills and qualifications of each valuer with specific property attributes. Our scheduling technology ensures that every job Opteon undertakes is performed by an appropriately qualified valuer that has been independently assessed and approved by Opteon's Technical Services and Risk team.

A complex algorithm interacts between the profile of the valuer and the job requirements, only allowing a valuer to undertake the instruction if they have the right experience.

**For our customers, this means that we send the right valuer the first time, eliminating repeat visits and delays in report delivery.**

### At Opteon, we take data security very seriously.

Our customers and partners trust us to keep their information safe, and with over 1.7 million property valuations completed in the last five years, we hold a significant amount of data that needs to be protected from cyber attacks and other security incidents.

Opteon proudly holds ISO 27001 certification, which means that the technology and infrastructure that supports the delivery of Opteon's property valuation services has been examined by an accredited auditor and found to be compliant.

This is a significant achievement which supports Opteon's vision to be the leading independent

global property solutions provider powered by innovation, data intelligence and technology. ISO 27001 certification ensures that we have established methodologies and the framework to identify, manage, and reduce risks to the security of information, and brings our customers an additional level of confidence when partnering with Opteon.



## Innovation and technology

Technology is an integral component of our business, from receipt and acceptance of instructions, to providing real-time communication to customers throughout the valuation life cycle.

Our national network is powered by up-to-date market data streaming through a centralised Valuation Management System (VMS), putting us at the forefront of valuation risk management and compliance.

Developed and managed exclusively inhouse, our VMS is one of the most innovative tools in the property valuation industry. Our VMS is stable, scalable and highly agile. Our valuers have instant access to a wealth of property specific market data, anywhere in Australia.



## Quality assurance, risk & compliance

Opteon provides superior quality assurance, risk management and valuation compliance services.

Quality assurance is a key component of our customer delivery program. We are continually investing in the development and improvement of our risk management and compliance systems to ensure our team and customers have access to quality information and data. Our team adhere to strict risk management policies and procedures across all reporting and project management activities.

Opteon's in-house valuation management system has intuitive quality assurance modules, ensuring we can adapt to customer-specific requirements without compromising industry standards or legislative compliance.

### Efficiency

Intuitive in-field data capture. Automatically generated valuation reports. Reduced operating costs. VMS is a centralised cloud based system that automates the valuation process.

### Quality Assurance

Reduced risk of dubious valuations and improved insights into property collaterals. VMS's automatic quality assurance checks actively mitigate the risk of overvaluation, undervaluation, fraud and collusion.

### Integration

Subscriptions to RP Data, PropertyIQ, REIV, REINZ, Terralink or PriceFinder can be automatically integrated into VMS.

## Unrivalled coverage

Opteon has the most significant geographic coverage of any valuation firm in Australia and employs the largest professional team of valuers and property experts.

# 90+ 500+

**locations**

**qualified valuers**

Located across more than 90 locations, our team of over 500 qualified valuers provide coverage across 98% of Australia's postcodes.

Our collective local expertise and resources cover metropolitan, rural and remote regions in every State and Territory within Australia.

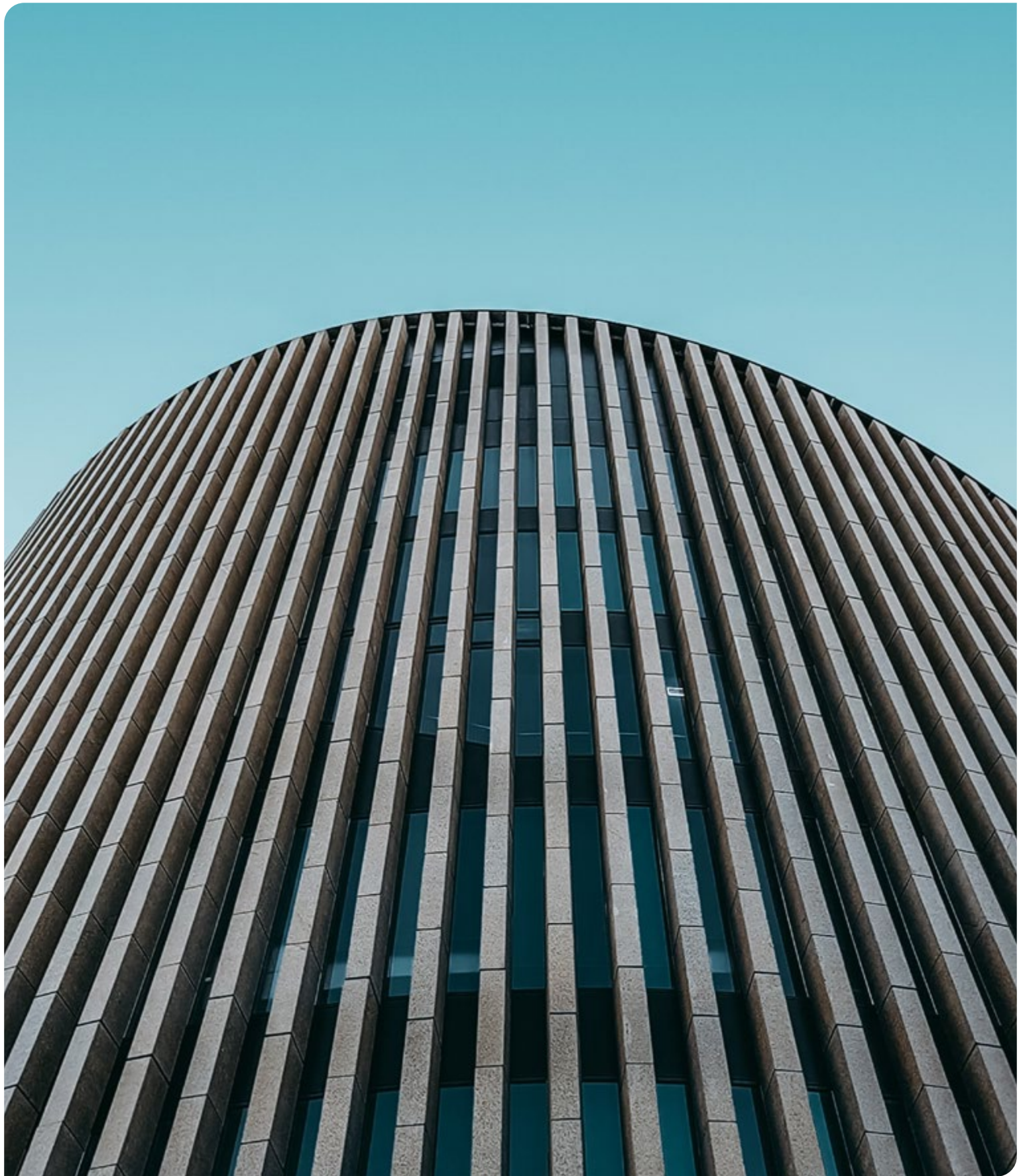


We acknowledge the Traditional Owners of country throughout Australia and recognise their continuing connection to land, waters and culture. We pay our respects to their Elders past, present and emerging.









**1300 40 50 60**   [contactus@opteonsolutions.com](mailto:contactus@opteonsolutions.com)   [www.opteonsolutions.com](http://www.opteonsolutions.com)

**We Value More** Residential | Commercial | Specialist Real Estate | Advisory | Agribusiness | Government | Tax Depreciation

Disclaimer: Opteon does not provide accounting, specialist tax or financial advice. Opteon's valuers are qualified, experienced and certified to provide market value valuations of your property